

Vermilion Ranch

Complete Dispersion of the Vermilion Proven Producers

Tuesday, OCTOBER 6 • Billings, Montana

10:30 a.m. MDT - Public Auction Yards

309 BRED COWS SELL

Every Spring Calving Cow Over 3 Years Old Sells

Auctioneers:
Jim Goldridge - Ken Trout

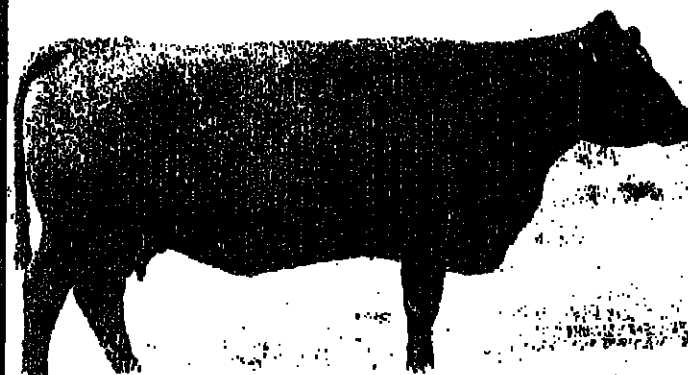
Sale Consultant:
Bill Rish

Service Sires Include:

- ★ Mr Angus ★ Chaps ★ HI Guy
- ★ Warrant ★ Thomas Country Boy ★ HR King
- ★ Plus the outstanding Vermilion Herd Bulls

Some of America's outstanding SUPER PERFORMANCE COWS sell in this dispersion. Vermilion ranks fourth nationally in Pathfinders cows, 30 in number, all of which sell OCTOBER 6.

We have always put selection pressure on our young cattle. More than 250 cows in the sale are seven years old and younger!



MOTHER

LOT 268—A daughter of Pathfinder sire Canadian Majestic RR 1089. Progeny Performance: WR-106, YR-102, BVR-104. Sells bred to Thomas Country Boy. This is the dam of lots 52 and 144, pictured below.



DAUGHTER

LOT 52—An excellent daughter of FAR Marshall Pride A 110. Progeny Performance: WR-109, YR-111, BVR-102. Sells bred to Mr. Angus.



DAUGHTER

LOT 144—A Pathfinder cow and one of the best! Sired by Wilber Ringleader 95D. Progeny Performance: WR-113, YR-106, BVR-106. Sells bred to Thomas Chaps.

Many mother-daughter combinations sell along with half, three-quarter and full sisters.

OUR COWS ARE

- ✓ BIG
- ✓ LONG
- ✓ FERTILE

Representing the Best in Performance Bloodlines!

SALE HEADQUARTERS
Northern Hotel
406/245-5121

We at Vermilion have worked long and hard to breed the best performance Angus possible. The sires used have been the top performers from only the outstanding performance herds in the country.

Sale Day Phone
406/245-6447

Pre-Sale Get-Together
Monday, October 5th
6 p.m. • Northern Hotel



MOTHER

LOT 171—A Pathfinder cow - daughter of JRS Highlander 34. Progeny Performance: WR-105, YR-108, BVR-107. Sells bred to Shoshone Conigan. Dam of Lot 29 pictured below.



DAUGHTER

LOT 29—One of the 36 top granddaughters of Schearbrook Shoshone that sells. Progeny Performance: WR-98, YR-109, BVR-100. Sells bred to Shoshone Conigan.

DELIVERY ARRANGEMENTS: Free delivery of any total purchases of \$25,000 or more. Smaller amounts guaranteed not to cost purchaser more than \$100 per head for delivery at a central point anywhere in the continental United States providing trucking is arranged for by Vermilion Ranch and the purchaser notifies the sale clerk at time of settlement.



LOT 245—Progeny Performance: WR-101, YR-102, BVR-102. Sells bred to Thomas Country Boy. Two daughters sell, both granddaughters of Schearbrook Shoshone and outstanding producers, Lots 10 and 75.

For information contact:
Bob Cook
406/245-8447 or 258-4589
Evenings 406/258-9259

VR

Vermilion Ranch

P.O. Box 30758, Billings, Montana 59107

Comments

The behavior of the retail meat trade and the cattle market, as well as the changing consumer

budget, raises a big question about why fresh beef sales seem to be slowing. In the supermarket tug-of-war much of the blame for slowing beef sales has been directed at concerns about cholesterol and inadequate knowledge about meat preparation.

Surprise: A new study just completed by the American Meat Institute shows neither cholesterol fears or inadequate knowledge about meat preparation are deterrents to meat sales or consumption!

Gleaned from research and interviews with 1000 food buyers, the findings announced at the Cooperative Food Distributors of America Meat Seminar, Atlanta, came as a surprise to many of the meat marketers. Moreover, the study suggests the cattle industry may have been pulled off balance by their own and media-type about cholesterol. According to the study, conflicting newspaper reports about cholesterol have caused many people to lose their fear of it.

With increased emphasis on point-of-sale pamphlets to help consumers prepare different meat cuts, it is equally as startling to learn from the study that "there appears to be no imminent sales drop because of insufficient preparation knowledge."

What will sell beef, the study reveals, are those same advertising and marketing tools used to sell McDonald's hamburgers, Pepsi and other well-advertised products. Consumers told interviewers the marketing key to beef and other meat is the "preception that it tastes good, that it's healthful and satisfies the appetite."

The meat seminar was warned that serious image problems surround processed meat. It is viewed by female homeowners and food buyers as a product eaten by men and children, and which is less than suitable.

Those stockmen who rarely consent to be encumbered by facts, will still argue that advertising is a luxury they cannot afford. But on the record, it is the highly advertised products that have come through the past decade in good shape and poorly advertised products that are stalled. It is time to start turning beef over to Madison Avenue.

Conservation groups oppose proposed rangeland policy

Conservation groups have voiced strong opposition to the U.S. Interior Department's proposed rangeland management policy, mostly stating they fear the policy might be environmentally unsound.

However, livestock producer groups generally have favored the proposals. Interior's Bureau of Land Management received nearly 120 comments on the proposed policy, many stemming from a letter-writing campaign instigated by the National Wildlife Federation.

The proposed management policy was designed to streamline procedures for preparing the environmental impact statements required by law for livestock grazing decisions on public lands.

Under the proposal, the bureau would categorize individual parcels of rangeland according to their production potential, current use and condition. Lands

having the highest potential for increased forage productivity or those with major conflicts surrounding their use would receive the focus of short-term management efforts.

Under the proposed policy, grazing use still could not be increased or decreased on a given parcel of land until an environmental impact statement was completed. However, the bureau would no longer base grazing decisions solely on information used to prepare the impact statement.

The wildlife federation called the proposed policy a retreat from the hard-won principles of scientific range management adopted over the years. It expressed concern that livestock operators would stand to gain from the policy at the expense of other federal land users.

The federation also charged the policy could unnecessarily delay grazing

reduction decisions.

The Izak Walton League of the U.S., another conservation group, said the new policy would uncouple the environmental impact statement from grazing decisions, thus inviting delays in adjusting livestock numbers to the limits of grazing capacity. The new policy could also expose bureau managers to extreme pressure to postpone such decisions indefinitely, the league said.

The Idaho Fish & Game Dept. said the policy was clearly an outgrowth of political and economic concerns, rather than a reflection of the need to improve range conditions on which many species of wildlife depend.

The Pacific Legal Foundation said the new policy in general seemed workable and aimed at sound resource management. However, it asked for more flexibility in categorizing rangeland.

WESTERN LIVESTOCK JOURNAL

News • Trends • Sales • Shows • Markets

September 28, 1981 Central Edition Vol. 80, No. 40

Comments sought on interim regulation:

USDA to increase overtime meat, poultry inspection rates on Oct. 4

USDA recently announced it will raise the rates it charges for meat and poultry inspection services during overtime hours, effective Oct. 4.

The basic hourly rate will be increased to \$14.64 from the current \$13.46. The overtime rate paid to USDA inspectors will increase to \$18.12 from \$16.76 an hour. The cost of laboratory services will increase to \$27.28 per hour

from the current \$26.24 per hour, USDA said, reports CNS.

USDA pays the costs of all meat and poultry inspection performed during routine working hours but charges for meat and poultry inspection services performed during overtime hours.

USDA said the increased rates are necessary to cover the increased cost of providing inspection services.

These new rates are being implemented as an interim regulation, rather than issued as a proposal, because of the immediate need to bring inspection charges in line with costs, starting with the new fiscal year on Oct. 1.

Any comments, should be sent by Dec. 1 to Regulations Coordination Division, food safety and inspection hearing clerk, room 2837-S, USDA, Washington, D.C. 20250.

Senate farm bill changes little from '77 act

The farm bill passed by the U.S. Senate recently by a rather narrow 49 to 32 vote represents a substantial cut from the original Senate and House agriculture committee recommendations on target prices and dairy support programs, but leaves the basics of the 1977 law intact.

The administration estimates the four-year bill will cost \$10.8 billion for the fiscal years 1982-86 covered by the legislation. The congressional budget office's latest cost estimate of the Senate version is \$8.32 billion.

When the Senate floor debate was completed, the Senate bill was considered a victory for the administration, which had backed off from its original proposals and opted instead to get the minimum loan and target levels in the Senate bill down to amounts that would not tax the federal budget.

Following is a summary of the Senate Farm bill, which still awaits House debate and approval by the conference committee before the 1977 act, by continuing

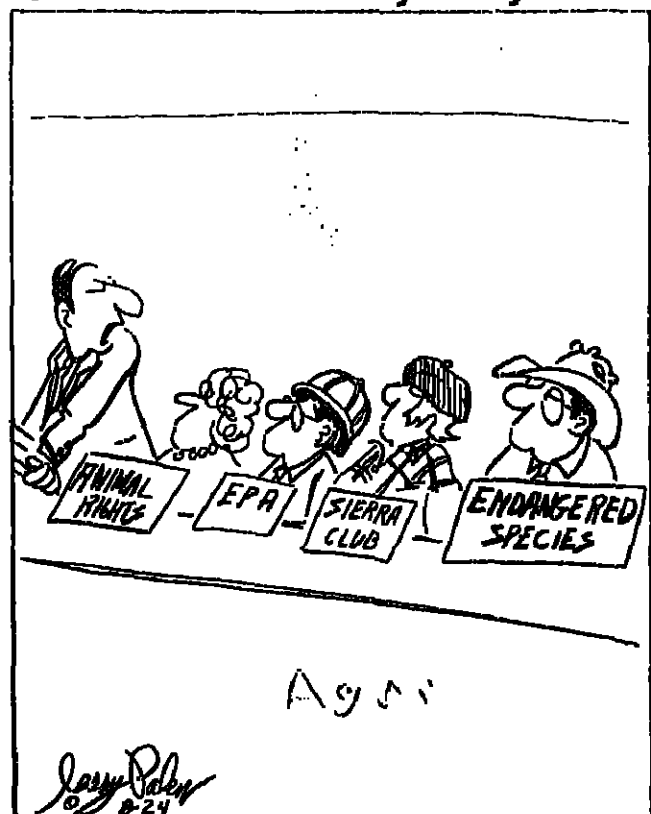
minimum loan rates and target levels for the life of the bill. The administration had originally moved for complete discretion on setting loan rates, and hoped for total elimination of the target price concept.

Wheat: A minimum loan rate of \$3.50 per bushel for the life of the bill. The minimum target price for the 1982 crop would be \$4.00 per bushel, with an additional \$0.20 added in each of the next three crop years.

Feed grains: The minimum loan rate for the life of the bill would be \$2.50 per bushel. The minimum target price for the 1982 corn crop would be \$2.70 per bushel, with an additional \$0.15 fee added in each of the next three crop years. Target prices for other grains would be established on their feed value basis in relation to corn.

Beans: Loan rates would be set at 75% of the

STAMPEDE By Jerry Palen



"And now a few words from someone actually out there scratching a living from farm and ranching."

Industry ideas mixed on new tax law effects

Industry sources have mixed ideas about the effects recent tax legislation will have on fourth-quarter feeder cattle placements, reports CNS.

Under U.S. President Ronald Reagan's Economic Recovery Tax Act of 1981, future's investors will no longer be able to simultaneously write off current year losses and roll potential profits into 1982 or beyond.

With this in mind, "more people will be using cattle as a tax shelter than in the past," said Bob Kuhn, Merrill Lynch Commodities Inc. Analyst.

Cheaper grain prices and the ability to deduct those costs from 1981 income also will spur interest in feeder cattle, he said.

"My sources have seen people in the auction barns they haven't seen before," Kuhn said, indicating the appearance of investors other than regular cattle feeders.

Lad Hitch, chairman of the board of Hitch Enterprises, said by the end of the year he expects 75% of the cattle in the firm's feedlots to be investor owned and 25% to be farmer-rancher owned. In the fourth quarter last year, Hitch said, the ratio was

about 60% investor to 40% farmer-rancher.

Currently, the ratio of the 108,000 head of cattle in Hitch feedlots is 50% investor owned to 50% farmer-rancher owned.

But, he said, "We aren't your regular feedlot. We work at securing investors harder and spend more money on it than most feedlots. We're the exception to the rule, but this shows a trend," Hitch said.

Two plains states feedlot operators, who said 10% of their placements are owned by investors, agreed that more investors will place cattle in the fourth quarter than in the past. One operator said he expects investor interest to increase to 25% and "They won't be cowboys."

However, John Ginzol, Drexel Burnham Lambert Inc. analyst, doubts whether overall fourth-quarter placements will increase because of the tax legislation.

Despite new tax law incentives to feed cattle, the overall economic situation, interest rates and tight money could discourage placements by traditional cattle feeders who seek better feeding margins before placing more cattle, he

NEWSPAPER (priority handling)

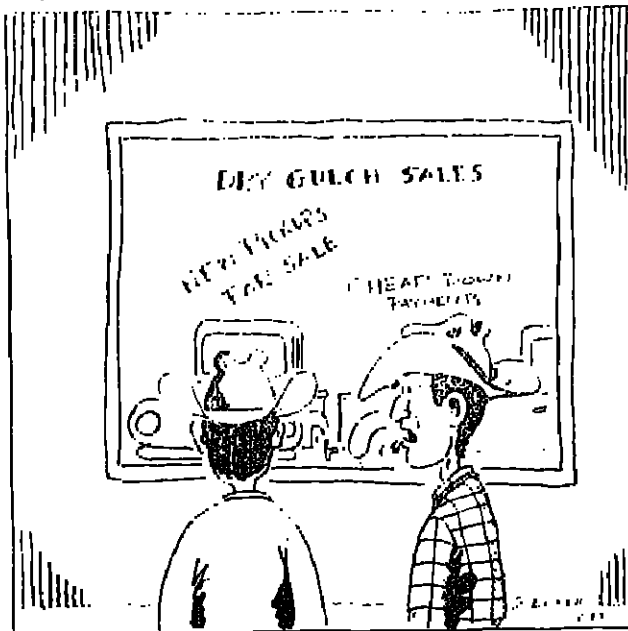
CENTRAL EDITION

NEWSPAPER (priority handling)

help us help

COW POKE

By Ace Reid



"I don't know whether it's cheaper to feed a 350 horsepower pickup or 350 horses!"

Western Livestock Journal

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Western Livestock Journal (ISSN 0094-6710) is published weekly by Crow Publications, Inc., 4701 Marion St., 4th Floor, Denver, Colorado 80216. Second class postage paid at Denver, Colo.

POSTMASTER: Send address changes to Crow Publications, Inc., 4701 Marion St., Denver, CO 80216.



NEW TO STAFF—Western Livestock Journal announces Dave Angelino as a new member of the commercial advertising sales staff. Angelino was vice president of a direct mail/marketing firm in Southern California before joining WLJ.



AREA 8—Monte Jessup, Phillipsburg, Kan., has been named Coordinator for area 8, for the American Polled Hereford Assn. Jessup will be serving Polled Hereford breeders in New Mexico, Oklahoma and Texas.

Coming Events

Oct. 1-3—National Hay Assn. 1981 Convention, Marriott Inn-Airport, Cleveland, Ohio.
Oct. 2-4—North American Gateway Days Centennial Celebration, Valley City, N.D.
Oct. 5, 6, 7—Circle Seven Land and Cattle Co.—Complete Brangus Dispersal, Jacksonville, Texas.
Oct. 7—Mountain & Plains Meat Club Meeting, National Western Stock Show Club, Denver, Colo.
Oct. 7-10—Western Junior Livestock Show, Rapid City, S.D.
Oct. 8-25—Texas State Fair, Dallas, Texas.

SWINE AUCTIONS
Oct. 14—Nile Swine Sale, Billings, Mont.

HORSE AUCTIONS
Oct. 1, 2—Matlock Rose Quarter Horse Production Sale, Gainesville, Texas.
Oct. 3-12—Ranch Near Quarter Horse Dispersal, Grand Junction, Colo.
Oct. 12—Nile Draft Horse Sale, Billings, Mont.

CATTLE AUCTIONS
Sept. 29—Ankory Shadow Isle Cow-Calf Sale, Minnetonka, Neb.
Sept. 29-30—Bayers Hereford Ranch (Roubidoux Line One Division) Dispersal, Stanford, Mont.
Sept. 29-30—Bayers Hereford Ranch (Roubidoux Line One Division) Dispersal, Stanford, Mont.
Sept. 29-30—Bar Beechmaster Ranch, Harrison, Texas.
Sept. 30—Chisholm Trail Ranch (The Good Hereford) Polled Hereford Dispersal, Rhine, Texas.

USDA readying plan to test impounded beef

USDA now is readying a plan for testing impounded beef from the Australian state of Victoria and is examining Australia's proposal for implementing species tests on export beef, officials told CNS.

Recently, USDA released most of the Australian beef it had impounded in the U.S. pending the results of species tests, except for beef originating in Victoria. Impoundment of Victoria beef was continued after USDA tests revealed horsemeat had been substituted for beef in a shipment from Jason Meats, Abbotsford, Victoria.

Grace Clark, director of USDA's foreign meat inspection programs, told CNS that USDA hopes to reach agreement with Australia on an Australian-run species test program soon. In reaction to the discovery of horsemeat substitution in Australian beef reaching the U.S., USDA announced it would impound Australian beef arriving at

U.S. ports pending the results of species tests. As previously reported by CNS, Australia submitted to USDA a proposal under which it would have the rate at which it would test beef bound for the U.S. on the degree of inspection of the beef received from slaughter through final containerization.

Clark said USDA had not yet made its final review of the proposal, but said it appeared to present no major problem.

Another USDA official said USDA hoped to soon complete an inventory of all Victoria-produced beef now in the U.S. After the inventory is complete, USDA will do visual checks on 300 cartons (60 lb net) from each Victoria plant represented. From these 300 cartons, USDA will select 30 2-lb. samples for laboratory analysis to determine the species of the meat. USDA then will release the meat from each individual plant

after the plant's product passes both visual and lab tests, he said. The official said USDA will not permit entry into the U.S. of meat from Victoria arriving at U.S. ports until testing is complete on all the Victoria-produced products already in the U.S. USDA will monitor the species of meat arriving from other Australian

USDA denies Australian report of unidentified meat

A USDA official recently denied an Australian news report that USDA had discovered an unidentified species of meat in a shipment of Australian beef to the U.S.

According to that report, which was carried on the Australian Broadcasting Commission, the shipment tested positive for neither beef, horsemeat or kangaroo. The report prompted some speculation in Australia that water buffalo meat could have been substituted for beef in shipments to the U.S.

Mike Huggins, assistant to the chief of USDA's meat and poultry inspection service, said to date USDA has confirmed the

presence of species other than beef only in shipments from two boning rooms in the Australian state of Victoria. These shipments were adulterated with horsemeat and/or kangaroo meat. As previously reported by CNS, the two boning rooms were Pro-freeze, Richmond, and Jason Meats Pty. Ltd., Abbotsford.

USDA officials previously have told CNS that the species tests employed by USDA on Australian beef shipments would not be sensitive enough to distinguish beef from buffalo meat—since both are bovine species.

Initial tests on samples taken in late June from an irrigated field of Vernal variety alfalfa near Urm in Cascade County indicate presence of the disease, called Verticillium wilt.

That's the report from forage breeder Ray Ditterline and plant pathologist Don Mathre, both with the Montana Agricultural Experiment Station.

"Although tests to fully confirm the disease won't be completed until early September, we're pretty sure that it is Verticillium wilt," Ditterline said.

The disease affects only alfalfa grown under irrigation or in areas of high rainfall, he reported. He estimated about half Montana's alfalfa production, which totals some 1,200,000 acres annually, is grown under those conditions.

"Verticillium wilt can cut the normal seven- to eight-year life of an alfalfa stand in half, while reducing yields up to 60% within three years," Ditterline said.

One report indicates the disease has struck every irrigated alfalfa stand older than one year in the Columbia River basin.

Nixon said the horsemeat was found in two cartons at the independent boning room Steiglers Meat Supply of Northcote near Melbourne, establishment 775. Steiglers was immediately deregistered.

SHOWMANSHIP FINALS—Champion Senior Showman of the 1981 National Junior Limousin Heifer Show, Jeff Maurer of Sutherland, Iowa, fitted his heifer during the senior showmanship finals. Senior showmanship finalists were given 30 minutes to fit a wet heifer and then were required to show the animal.

History made—History was made at the Williams Brangus Production Sale recently held in Alpine, Texas. Over \$2,000,000 worth of cattle were sold in a single afternoon.

Clayton and Modesta Williams and ranch manager, Gary Bruns, put together one of the finest Brangus herds in the country. Brangus breeders came from California, Missouri, Oklahoma, Arkansas, Mississippi, New Mexico, Arizona, Texas and London, England to share the offering. In addition to the record prices received for the cattle, over \$70,000 was raised for charity.

He said a corn belt farmer's full feeding costs are estimated, using USDA figures, at \$69.04 per cwt. But recently the contract dropped to a low of \$68.12 per cwt., Smith said, before closing at \$68.17, down \$0.87 from the \$69.04 level. Smith said.

Smith said this drop flew in the face of bullish fundamental expectations for the December contract based on USDA's cattle on feed report.

He said Sept. 16 was the first date since Dec. 1, 1980, that cattle futures had been high enough to offer corn belt farmers a chance to hedge their full cost of production.

However, prices stayed above that level for less than a half a day, Smith said.

In February, Smith released a study purporting to show that since January 1978, cattle futures had dropped every time the futures prices exceeded the corn belt cost of

What is a weed? A plant whose virtues have not yet been discovered.

Seaberg Ranch Presents... COMPLETE GREY BRAHMAN DISPERSAL Oct. 16 & 17 • Fri. & Sat. • Boling, Texas

Selling a total of 400 Lots

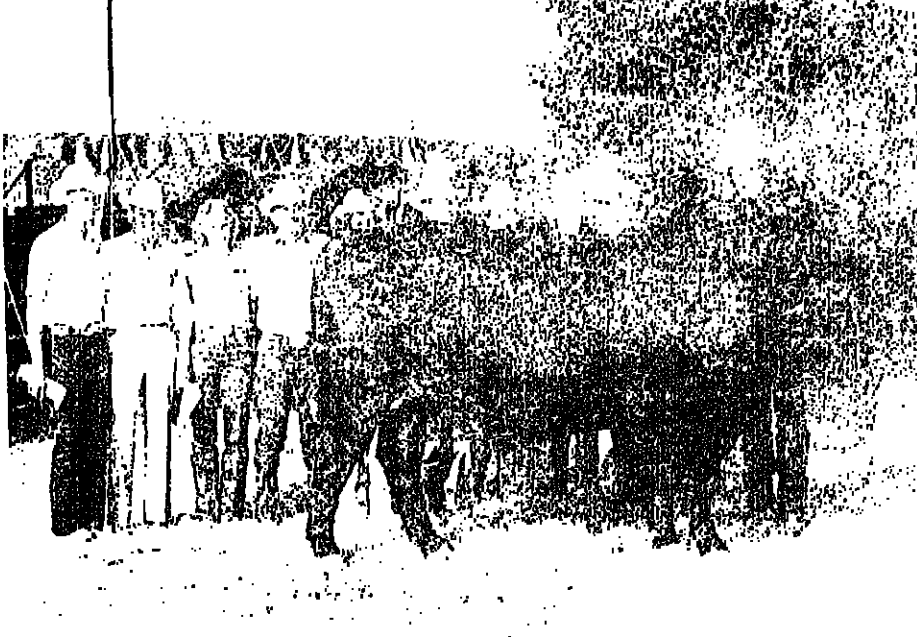
200 Pairs
100 Replacement Heifers
40 Herd Bulls and Herd Bull Prospects

For someone wanting to get started in the Brahman business, with cattle that have disposition and pedigree, here is an opportunity to do so. This is a Certified Free Brucellosis Herd - our Certified Free number is 4880.

MOTEL ACCOMMODATIONS: Holiday Inn, Rosenberg, 713/342-6871 • Callahan Motel, Bay City, 713/245-1751 • Drummers Inn, Wharton, 713/532-4870 • Watfield Motel, Wharton, 713/532-2180. WHARTON MUNICIPAL AIRPORT: 3800' paved runway, VASI lights. Credit available with arrangements made prior to October 5.

Seaberg Ranch
Rt. 2, Box 232 • Wharton, Texas 77488
JOHN JOYCE • 713/657-2212 or 342-2035
Be sure to watch for our consignments to the Farnsworth and Cow Palace All Breed Bull Sales.

MR. SEABERG 217— "217", a son of Elegante that is out-producing his sire. "217" was the 1977 National Reserve Senior Champion Bull. This bull sells and existing partnership interests will be dissolved. MISS SUGARATA 1-483— "Super Donor Cow of the Breed". One of the 15 proven embryo donor cows in the sale. We have 10 embryo calves born out of her at this time and they all are outstanding. If there ever will be a superior donor cow - here she is.



HISTORY MADE—History was made at the Williams Brangus Production Sale recently held in Alpine, Texas. Over \$2,000,000 worth of cattle were sold in a single afternoon. Clayton and Modesta Williams and ranch manager, Gary Bruns, put together one of the finest Brangus herds in the country. Brangus breeders came from California, Missouri, Oklahoma, Arkansas, Mississippi, New Mexico, Arizona, Texas and London, England to share the offering. In addition to the record prices received for the cattle, over \$70,000 was raised for charity.

Verticillium wilt could effect hay; livestock producers buy

A fungus disease that has cut yields on some one-half million acres of irrigated alfalfa in the Pacific Northwest within the past five years apparently has been spotted for the first time in Montana this summer.

Initial tests on samples taken in late June from an irrigated field of Vernal variety alfalfa near Urm in Cascade County indicate presence of the disease, called Verticillium wilt.

That's the report from forage breeder Ray Ditterline and plant pathologist Don Mathre, both with the Montana Agricultural Experiment Station.

"Although tests to fully confirm the disease won't be completed until early September, we're pretty sure that it is Verticillium wilt," Ditterline said.

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One report indicates the disease has struck every irrigated alfalfa stand older than one year in the Columbia River basin.

Nixon says more horsemen found

Australia's Primary Industry Minister Peter Nixon recently disclosed more horsemeat has been found in beef export cartons ready for shipment to the U.S.

Nixon said the horsemeat was found in two cartons at the independent boning room Steiglers Meat Supply of Northcote near Melbourne, establishment 775. Steiglers was immediately deregistered.

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Smith says price move confirms predictability of live cattle futures

Rep. Neal Smith (D-Iowa), charged that a recent cattle futures market price move confirmed his earlier claims that Chicago Mercantile Exchange traders are moving cattle futures prices to the advantage of industry insiders and to the detriment of farmers.

Smith said live cattle futures reached a "trigger point" of covering a corn belt farmer's estimated full feeding cost for animals placed on feed during July 1981, and subsequently dropped.

"The December futures contract, which is the appropriate contract for hedging animals placed on feed during July, reached a high of \$69.25 per cwt.," Smith said recently.

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100 Replacement Heifers
40 Herd Bulls and Herd Bull Prospects

For someone wanting to get started in the Brahman business, with cattle that have disposition and pedigree, here is an opportunity to do so. This is a Certified Free Brucellosis Herd - our Certified Free number is 4880.

MOTEL ACCOMMODATIONS: Holiday Inn, Rosenberg, 713/342-6871 • Callahan Motel, Bay City, 713/245-1751 • Drummers Inn, Wharton, 713/532-4870 • Watfield Motel, Wharton, 713/532-2180. WHARTON MUNICIPAL AIRPORT: 3800' paved runway, VASI lights. Credit available with arrangements made prior to October 5.

Seaberg Ranch
Rt. 2, Box 232 • Wharton, Texas 77488
JOHN JOYCE • 713/657-2212 or 342-2035
Be sure to watch for our consignments to the Farnsworth and Cow Palace All Breed Bull Sales.

MR. SEABERG 217— "217", a son of Elegante that is out-producing his sire. "217" was the 1977 National Reserve Senior Champion Bull. This bull sells and existing partnership interests will be dissolved. MISS SUGARATA 1-483— "Super Donor Cow of the Breed". One of the 15 proven embryo donor cows in the sale. We have 10 embryo calves born out of her at this time and they all are outstanding. If there ever will be a superior donor cow - here she is.

Seaberg Ranch Presents... COMPLETE GREY BRAHMAN DISPERSAL Oct. 16 & 17 • Fri. & Sat. • Boling, Texas

Selling a total of 400 Lots

200 Pairs
100 Replacement Heifers
40 Herd Bulls and Herd Bull Prospects

For someone wanting to get started in the Brahman business, with cattle that have disposition and pedigree, here is an opportunity to do so. This is a Certified Free Brucellosis Herd - our Certified Free number is 4880.

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MR. SEABERG 217— "217", a son of Elegante that is out-producing



MARKETING CONGRESS—OPIC secretary, General Jose Luis Paramo, (left) President Elio Ragno and Livestock Marketing Institute Chairman Glen Allen are shown following the decision to hold Livestock Marketing Congress '83 and the 5th World Meat Congress in conjunction with one another in Nashville, Tenn., in June, 1983.

Industry ideas mixed on new tax law effects

(Continued from page 1)

In addition, Ginzler warned against comparing this year's fourth quarter placements with last year's, when placements were down as the result of early feeder cattle movement because of the summer drought.

Unless investors are able to hedge in a report, they probably will not place feeder cattle in the fourth quarter to roll income over into 1982, said Curtia Mahon, Thomson McKinnon Securities, Inc. analyst.

Besides, Mahon said, only investors who have made income from the sale of cattle in 1981 will be eligible to deduct feed costs that exceed what the placements have actually consumed.

But Raymond Dalio, president of Bridgewater Associates Inc., an agricultural consulting firm, said investors will find profitable margins in October as feeder cattle movement increases. Excellent grazing conditions are keeping feeder cattle from being placed now, supporting higher prices and making margins unprofitable.

Feed prices and the change in the future's tax straddle laws might increase feeder cattle placements where that looks profitable, said Gary Lark, Vice President of Agra Trading Co. Inc.

But if cattle feeding is not profitable, Lark said, speculators might seek out other financial programs such as real estate or gas-oil programs.

However, placing feeder cattle for tax purposes gives investors a bigger tax deferral than real estate or gas-oil programs and the investment is more liquid, Lark said.

Still, interest rates will be the big factor, Lark said. "Most people will keep an eye on the bottom line." "If rates don't come down, eventually they'll wring people out."

Bob Price, project leader of the Western Livestock Marketing Information Project, said fourth-quarter feedlot placements will increase regardless of the tax legislation, because of the larger supply of available feeder cattle and the record corn crop. However, Price said, incentives to place cattle will be offset by high interest rates if rates remain at the current levels.

"In no case will the tax change be the predominant reason" for increased fourth-quarter placements, according to Bill Jones, National Cattlemen's Assn. vice president for policy development. Corn Prices, feeder cattle prices and interest rates will remain the primary factors, Jones said.

Senate farm bill changes little from '77 act

(Continued from page 1)

• Rice: The loan rate will continue to be set at a level that maintains the same ratio to the target price as the ratio of the loan to target price of the preceding year. The minimum loan level would be \$8.00 per cwt. Also, the Senate bill repeals all rice provisions for acreage allotments and marketing quotas, which were already suspended in the 1977 act. This would make all rice producers beginning with the 1982 crop eligible for program benefits. The minimum 1982 target price would be \$10.73 per cwt., with a \$0.50 increase in each of the next three years.

• Peanuts: The Senate eliminated acreage allotments, but retained marketing quotas. The annual poundage quota would be 1.24 million tons, and the minimum support level would be \$598 per ton. Current allotment holders will receive the quotas, except when they do not have tillable land to support the quota. In that event, the quota would be transferred

to the producer leasing the allotment if it was leased in 1980 or 1981.

Only quota holders will receive support prices. Although any producer in the U.S. can now plant peanuts, if he does not have a quota, he can only market those peanuts in export markets, except in the unlikely event the annual poundage quota is not filled.

• Sugar: The minimum 1982 loan rate would be \$0.18 per lb., with an additional \$0.06 added in the next three years. There has been no sugar support price since 1979.

• Dairy: Price supports are set at 70 to 90% of parity—a measure of farmers' buying power just before World War I, adjusted annually. A minimum milk support level is set at \$13.10 per cwt., but if net federal outlays for dairy price supports are projected to exceed \$750 million in any marketing year, the secretary would be authorized to forego the annual adjustment.

• Agricultural exports: The Senate bill establishes

a Commodity Credit Corp. revolving fund to finance exports. Funds would come from repayments of prior loans and appropriations not to exceed \$300 million in FY 1982, \$600 million in 1983, and \$700 million in 1984 to make up the capital of the revolving fund. A minimum of 85% of the fund is slated for short-term financing, and no more than 25% for any fiscal year can be allowed for financing to any one country.

The Senate bill also provides legislation which is designed to protect agricultural producers in the event of a trade embargo affecting only agricultural products. The bill directs the agriculture secretary to either raise the loan rate to 100% of parity for the commodities involved, or make direct payments to producers of the difference between 100% of parity and the average market price for the 60 days immediately following the imposition of the embargo.

The bill also gives the agriculture secretary authority to formulate a

special standby export subsidy program designed to neutralize subsidy programs used by foreign countries. This provision has to coincide with existing policy now in international agreements.

The Senate bill also establishes a national council of production board designed to promote farmer input into USDA decisions, made up of 11 members appointed by the agriculture secretary, including seven producers.

DRINKING TANK PROBLEMS SOLVED

As well as all reservoirs and springs, lifelines tank coatings for steel plate tanks, corrugated galvanized iron tanks, rock and concrete tanks, thousands of these tanks, in sizes, have been restored to better than a new tank, not coated over 30 million pounds now in service since 1958. Stop all leaks, any size hole or crack. Prevent rust forever. No paint, the only material known to prevent seepage in basement walls. Write or call for our catalog. All orders shipped same day they are received. This is our 31st year.

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Cattlemen attend conference

Beef promotion, interest rates, inflation and taxes dominated the discussion at the annual KLA Cow-Calf/Stocker Conference in Hutchinson, Kan. The conference was attended by nearly 300 cattlemen and interested persons.

Marketing specialist, Dr. Wayne Talarzyk opened the conference with a thought-provoking look at the nature of today's beef consumer.

Talarzyk, who is doing consulting work for the Beef Industry Council of the Meat Board, said for an industry to be successful in the 1980's, "it must identify wants and needs of selected consumer segments; develop products and services which satisfy those wants and needs; and communicate successfully that your industry has the products and services to satisfy the consumers' wants and needs."

The marketing specialist outlined the Beef Industry Council's advertising campaign for this fall and next spring which will include television advertising in the 10 largest markets in the nation with 33% of the U.S. population. According to Talarzyk, "The campaign will stress beef's nutrition, variety and price value."

Bill Jones of the NCA staff discussed the new tax cut bill and noted, "the talk in Washington is that cattlemen got more of what they wanted in the new tax bill than any other special interest group." The NCA lobbyist said, "when the amendments of the new estate tax bill are fully implemented several years from now, a husband and

wife farm and ranch operation, in other than joint tenancy, will be able to transfer \$2.7 million of farm and ranch property to their children free of federal estate taxes."

Jim Paul of Woodstock Commodities, Chicago, analyzed the role of the speculator in the commodity futures markets. He was followed on the program by Earl Finkle of Central Weather Service who predicted, "a frost around Sept. 15 in the upper Midwest if the current weather pattern continues." Finkle also predicted the winter of 1981-82 will be more like "normal" with freezing rain, snow and more moisture than last winter.

Marlin Jackson, a banker from Paragould, Ark., told the conference, "you can expect to pay the inflation rate plus 1-2% for your money in the next decade." Jackson said he saw no reason for interest rates to come down.

Rich Blair of Cattle-Fax concluded the conference program with a cattle market outlook. He predicted, "fourth quarter fed cattle prices will average in the high \$60's to low \$70's and \$70 feeder cattle in the next few months is not unrealistic." Blair said 400 lb. steer calves will average in the high \$60's to low \$70's through September and October with a possibility of \$80 steer calves during November and December. The analyst said breed cow prices will trade in the \$450-\$550 range this fall with tops to \$600.

USDA allows use of Florida center

USDA has approved a procedure whereby it will allow a single importer to have exclusive use of the Harry S. Truman Animal Import Center at Key West, Florida, for importing and quarantining a cattle shipment, reports CNS.

Under the new procedure, importers would be invited to apply for exclusive use at the time a lottery is announced to allocate use of the facility. If the minimum number of spaces, which will be 60 under the new procedure, is not used under the lottery system, USDA would authorize exclusive use on a first come, first served basis.

USDA can handle up to 400 cattle at the center, but it is not economical to operate the center with fewer than 50 cattle, USDA said. Notice of the new procedure is scheduled to be published in the Sept. 22 Federal Register and public comments will be accepted until Nov. 23, USDA said.

Old but still good

Rancher Tom Hunter was in need of some new sections for his swather in mid-summer, 1981. In the basement of his home, he located some new sections for a horse drawn McCormick mower that he had discarded years ago. The sections were the same size, same type...they worked.

On the end of the box of 26 new sections...the price \$1.50 per box.

U.S., New Zealand settle export dispute

The U.S. and New Zealand recently signed an agreement which will resolve the dispute between the two countries over alleged subsidies on exports of New Zealand lamb to the U.S.

A U.S. trade representative's office release said the bilateral agreement, in effect, represents U.S. acknowledgement of New Zealand's acceptance of the subsidies code in the General Agreement on Tariffs and Trade, reports CNS.

Under the code, New Zealand will be prohibited from renewing its seven export incentive programs, one of which involves lamb, when they expire. Meanwhile, the U.S. must prove its meat industry has been injured by New Zealand's export subsidies on lamb before imposing a countervailing duty.

The program that subsidized lamb exports is one

of seven export incentive schemes provided by the New Zealand government, according to a USTR spokesman. Of the seven, three expire March 31, 1983 and the remaining four expire March 31, 1985.

The recent announcement means that no countervailing duty may be imposed on U.S. imports of New Zealand lamb unless the U.S. International Trade Commission decides there is a "reasonable indication of injury" to the U.S. meat industry as a result of the subsidies. A preliminary decision must be made within the next 45 days.

The U.S. National Wool Growers Assn. first brought the case before the federal government in July.

The bilateral agreement came in the form of exchange letters between USTR William Brock and New Zealand's minister of overseas trade, Brian Talboys.



NEW OFFICERS—New officers of the South Dakota Junior Angus Assn. are: Rhonda Hillman (front row left), president, Canova; Charles Mogck, vice president, Olivet; and Beth Lewison, secretary-treasurer; Bob Burns (back row, left), Baltic; Joe Erdmann, Weltonka; and Brad Hart, Frederick. The annual meeting and election was held during the recent Northern Plains Junior Angus Show in Sioux Falls.

Brock orders GATT review

U.S. trade representative, William Brock, recently threatened to ask members of the General Agreement on Tariffs and Trade (GATT) to decide whether the European Economic Community is injuring U.S. agriculture by subsidizing farm exports, reports CNS.

Brock said the U.S. will ask members of GATT to conduct an international review "if we are unable to settle our problems with their (EEC) subsidy policies bilaterally."

Testifying before the Joint Economic Subcommittee on Agriculture and Transportation, Brock said the administration was "seriously disturbed by the increasing use of agricultural subsidies by the EEC."

He noted that U.S. farmers face government-subsidized competition on ex-



MR. DOMINO—Junior and grand champion Polled Hereford bull at the South Dakota State Fair was TC Mr. Domino, 1M, entered by Terry Cartor of Rocklake, N.D.

Uhlig AS Ranch Commercial Angus

Gallery of Champions Production Sale Sunday, October 11 • Gering, Nebraska

1:00 p.m. MDT • Platte Valley Livestock Auction • 308/436-2192

Selling 280 Head — All 1981 Calves —

75 All Black Club Steers

30 Angus

45 Crossbreds —Chianina, Limousin, Maine-Anjou and Simmental (some 3-way crosses)

5 Club Prospect Heifers

200 Replacement Angus Heifers —All from Uhlig cows. All officially calfhood vaccinated. The top section of the nation's most famous commercial Angus cow herd. Will be sold in groups of five and ten head.

Champion Pen of Steers at Denver Since 1975

Angus Steers & Heifers
Chianina x Angus Steers & Heifers
Limousin x Angus Steers & Heifers
(aired by an outstanding Limousin Bull)



Check These Unique Uhlig Bonus Features

- Performance Records for 13 years
- America's Outstanding Angus Cow Herd
- Erdmann Bulls used for 11 years
- A supplemental A.I. Program for 11 years
- The best selection of calves from the largest production-tested cow herd in the land
- A winning tradition of AU Brand Steers all over the U.S.

For more information, write or call:
Jim & Jud Baldridge - Auctioneers
308/523-2110
North Platte, Nebraska 68901

Otto Uhlig Family
308/487-3490
Hemingford, Nebraska 689348

We're Making It Easier For You To Buy Our Bulls

2nd Annual Commercial Cattleman's Sale Advantage

Sat., October 17

at the ranch

Meeker, Colorado

60 Bulls

15 Bred Heifers

Sale 1 p.m.
Lunch Noon

Ken Troutt, Auctioneer
Jerry York for WLJ

Directions to the ranch:

4 miles east of Meeker. Follow Colo. 789 from Meeker than east on Rio Blanco County Rd. 8 for 2.9 miles.

STRANG HEREFORDS

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Meeker, Colorado



Left Rib

81641

MAIN EVENT

October 12 and 13, 1981

400 Lots POLLED HEREFORDS

10:00 A.M.

Each Day—At the Farm

Catalogs Mailed On Request Only

Write or Call Today

Transportation:

K.C. International Light Planes Cat. At Cameron Airport

Shuttle Bus Available to Farm

Pre-Sale Get-together

BAR-B-QUE Sunday Afternoon and Monday Evening at the Farm

PHONE FOR RESERVATIONS AND TRAVEL ARRANGEMENTS

- Strang's Mr. Beet 2F
- GK Vindicator 1
- LS Beau Victor 1-30
- Vindicator
- Justa Banner
- HNH Spidee Ann 515C
- Enforcer
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Wilsall, Montana 59086

Beef consumption high in 1960-80

U.S. beef consumption during the period from 1960 to 1980 increased 21%, but has been declining since 1976's record consumption of 95.7 lb. per person, the USDA said recently, reports CNS.

USDA said beef consumption rose from 64.3 lb. per person in 1960 to 78.1 lb. per person in 1980. Chicken consumption also gained substantially from 27.8 lb. in 1960 to 51.2 lb. per person in 1980—an 84% increase.

USDA said consumer expenditures for food climbed 319% from 1960 to 1980, but proportionately, food gained less than other items in the consumer's budget. In 1960, about \$0.20 of each dollar of disposable income went for food, but in 1980, food took only about \$0.16, USDA said.

Obituaries

C.V. NYMAN

C.V. "Buck" Nyman, 65, died recently in his Alberta home. Nyman was a livestock buyer, dealing in cattle and horses throughout the Northwest and Canada.

Nyman, a WWII veteran, held membership with the Elks Lodge and Holy Rosary Parish.

Nyman is survived by his wife, Helena; three daughters, Mrs. Vernon Wendi, Great Falls, Mrs. Jerry Hopkins, Gray, Ga., and Mrs. Chuck Van Dyke, Bozeman; two sons, James Earl, San Francisco, Calif., and Ray, Bozeman; two brothers, Joe, Geyser, and Frank, Anchorage, Alaska; six sisters, Mrs. Margaret Frohlich, Phoenix, Ariz., Mrs. Frank Poplawsky, Helena, Sheryl Kelly, Downey, Calif., Angela Binner, Schaefferstown, Pa., and Mrs. Jerome Tackes, Anchorage, Alaska; and 17 grandchildren.

In the second half of the evening, 47 broodmares were sold for \$1,664,800, which is an average of \$35,421.

Earlier in the evening the



QUEEN—Marcy Mangold (right), Fort Shaw, Mont., was selected 1981-82 Montana Hereford Queen at the Big Sky Hereford Bonanza and Montana Junior Hereford field day held in Lewiston. Pictured with Mangold is Chris Lahaye, Wilsall, out-going queen.

Ruidoso super sale sets new records

Highlighted by two half-million dollar yearling purchases, the first Ruidoso Super Select Sale set several records, and quickly was established as one of the premier auctions in the nation.

Over 3,500 interested horsemen attended the inaugural event in the Ruidoso Downs Chaparral Convention Center recently. Not only was a total of \$5.1 million worth of horseflesh sold, there was a special announcement made and a breeding share in the 2-year-old sensation Special Effort was sold.

Topping the sale was the purchase of Himto Dancer, a gray colt bought by Don R. Hughes of Enid, Okla., for \$510,000—a new world record for a yearling quarter horse at auction.

Earlier in the evening the

Earlier in the evening the

Wies Limousin Ranch Presents:

The "BLACK BONANZA"

Limousin Sale

Sunday • OCTOBER 11 • 4:00 p.m.

Montgomery County Fairgrounds

Montgomery City, Missouri

"The entire offering in this sale is BLACK, including both blood cows and tremendous young calves. The offering will feature the gift and service of such black purebred bulls as Black Moroccos, Black Ace, King Tul, Jackpot, Black Knight and Yukon Jack. We invite you to come early and see one of the most impressive herds of blacks to sell to date."

Selling:

- 4 Black American Purebred Cow/Calf Pairs
- 9 Black Bred American Purebred, All bred to black purebred bulls
- 2 Black Open Heifers
- 7 Black 3/4 Cow/Calf Pairs, calves are all black
- 13 Black 3/4's bred to black purebred bulls
- 6 Black Open 3/4 Heifers
- 10 Black 1/2-blood Cows with black calves
- 7 Black Bred Heifer Calves



LOT 1—Miss Dese MCB 7306—2/25/75 Adj. 205-day wt. 604 • Adj. 365-day wt. 893



LOT 4—D&M Miss El Toro 756

Sale Day Phone:
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PLAN TO COME EARLY. VIEW THE CATTLE AND ENJOY A SOCIAL HOUR WITH US PRECEDING AND FOLLOWING THE "BLACK BONANZA" SALE!

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Show Results

NEBRASKA STATE FAIR

Lincoln, Neb., Sept. 3-4

ANGUS

Judge: Gary Dameron, Lexington, Ill.

BULLS—28 shown. Junior and Nebraska champion: Huckoldt-Krebs, Gordon, and Kilgore Angus, Rising City, on High Voltage, 3/20/80 by Ken Caryl Mr. Angus. Reserve junior champion: Jim Baldridge, North Platte, and Laffin Ranch, Olathe, Kan., and Forre Toynne, Sedgewick, Colo., on Belvidere Oscar, 4/2/80 by Loma Lakes Cocker Jack. Summer and reserve grand champion: Quirk Land and Cattle Co., Hastings on OLC Target, 5/10/80 by Ken Caryl Mr. Angus. Reserve summer champion: Quirk Land and Cattle Co., on OLC Symbol, 7/2/80 by Antonian Sany Senior champion: Lowell Minert, Dunnington on Thomas Cactus, 1/11/79 by Mon Reposa Chaparral. Reserve senior champion: Windy Acres and Woers Angus, Diller, on Windac Extender 9428, 5/2/79 by Columbus Adventure 2057. Calf champion: Edo Kroeker & Sons, Hutchinson, Kan. on Black Gold Head Start, 9/5/80 by Sir Wms. Eductor. Reserve calf champion: Lowell Minert, Dunnington, on Miners Cactus 881, 2/1/81 by Thomas Cactus.

Groups. Two bulls: Quirk Land and Cattle Co. Get-of-sire: Huckoldt-Krebs. Junior get of sire: Edo Kroeker & Sons. Breeder of six head: Quirk Land and Cattle Co.

FEMALES—48 shown. Junior and grand champion: Huckoldt-Krebs and Bear Creek Angus Farm, Cornsboro, Mont., on BTR Putnia Merick 18, 3/2/80 by Ken Caryl Mr. Angus. Reserve junior and reserve grand champion: Quirk Land and Cattle Co., and Valley View Farms, Akron, Iowa, on OLC Miss Perfection VV, 4/15/80 by Sir Sna Warrant. Summer champion: Quirk Land and Cattle Co., on ILCA 40 Blacklaw A023M, 5/3/80 by Antonian Sany. Reserve summer champion: Quirk Land and Cattle Co. and Kilgore Angus on Erica Pell G & W, 6/2/80 by Sir Sna Warrant. Calf and Nebraska champion: TC Ranch, Franklin on TC Pop 011, 9/5/80 by PS Power Play. Reserve calf champion: Edo Kroeker & Sons on Black Gold Bluebird 1068, 9/5/80 by Sir Wms. Eductor.

Groups. Two females: Spring Creek Ranch. Get-of-sire: Spring Creek Ranch.

FEMALES—30 shown. Senior and grand champion: Cherokee Angus, Longview, Texas, on RCR Miss Titan 1280, 3/4/80 by Brinks Mac Titan 64. Reserve senior and reserve grand champion: Spring Creek Ranch, Seary, Ark., on Ms SR Cloud 653M3, 2/12/80 by WSR Cloud 942. Junior champion: W.A. Muscove, Bok-chito, Okla., on Miss Bar A 152, 1/15/81 by W.A. Muscove & Sons. Reserve junior champion: George Lane, Circle L Ranch, Houston, Texas, on Miss Clouette 280, 10/6/80 by WSR Cloud 942.

Groups. Two females: Spring Creek Ranch. Get-of-sire: Spring Creek Ranch.

FEMALES—36 shown. Junior and grand champion: Foster Simmentals, Milford, on FS Miss Signal 648M, 9/1/80 by Signal. Reserve junior and reserve grand champion: Jay Colburn,

and grand champion: Wollie, 4/20/80 by Signal. Senior champion: Loma Lakes Cocker Jack, on 111 Mr. Signal 10A, 2/18/80 by Signal. Reserve senior champion: March Hill, Louisville, on Miss Knece 34 O.M., 2/18/80 by Signal. Calf champion: Foster Simmentals, Milford, on F S Miss Signal 7311, 2/27/81 by Signal. Reserve calf champion: Richard Bros. Simmentals, Grallon, on Miss RBS Innovator, 1/11/81 by Innovator.

BULLS. Pured—30 shown. Senior and grand champion: M & S Simmentals, Nebraska, on Circle B Mr. 3171M, 1/12/80 by Extra. Reserve senior and reserve grand champion: Borggren Simmentals, Weston, and Shuey's Simmentals Acres on Mr. Clean 253M, 10/1/80 by Mr. Clean. Reserve calf champion: Melvin Meister, West Point, on MS-M2, 1/1/80, by Presfield. Reserve senior champion: M & S Simmentals on Pine Ntn. Mr. L88, 5/2/80 by Signal. Junior champion: Prestige Simmentals, Franklin, on Mr. Titan Pa 22M, 6/2/80 by Titan of Sim Pol. Reserve junior champion: Foster Farms, Smithfield, on HIO Sir Elmer 1M, 4/3/80 by JAV Elmer 61J.

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LIMOUSIN

Judge: Jay Douglas, Miami, Okla.

BULLS. Grand champion: William Schomer & Sons, Lathrop, Iowa, on WS Black Baron 361M, 1/14/80 by WS Vira 67J. Reserve grand and yearling champion: Norman A. Minke, Saguenay, Colo., on NAML Black Velvet, 5/9/80 by MM Stretch. Senior champion: Syner Bros., Amherst, on SYFF Dakota Masterpiece, 9/27/79 by Inantinate Reserve senior and Nebraska grand champion: Wayne Schriener, Colostield, on BCR Black Mastercharge, 10/25/79 by Mastercharge. Reserve Nebraska champion: Farmers Valley Farms, Aurora, on Mr. Glen Kalf GKF 33L, 4/19/79 by Eclair. Reserve yearling champion: Eberspacher Limousins, Beaver Crossing, on Iceman, 10/14/79 by Gandarine.

FEMALES. Grand and senior champion: Marvin Moses, Highmore, S.D., on Stretch's Gouin Riek, 2/17/80 by MM Stretch CFM 2022. Reserve grand and reserve senior champion: Pompadour Hills Limousin, Highmore, S.D., on Black Beauty 205M, 5/1/80 by Rapley. Nebraska grand champion: Calvin Copeland, North Platte, on Lorain, 4/10/80 by Interforance. Junior champion: Kalvin Tuppe, Byers, Colo., on MF Romantic, 9/2/80 by YK Jack Pot 07GK. Reserve junior and reserve senior champion: Elkhorn Valley Limousin, West Point, on EVDG Miss Elie, 27A, 9/2/80 by El Carnaval.

CHIANINA Judge: Miles McKee, Manhattan, Kan.

BULLS. Supreme grand champion: Bellar Exotic Farms, Winner, on BEF Miss Hot Shot 614M. Reserve: Bellar Exotic Farms on BEF Miss Jet Set 1720. Groups. Get-of-sire: Bellar Exotic Farms on get of Hot Shot. Best of six head: Bellar Exotic Farms.

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Year around range operation runs 500 head, good improvements, 880 deeded acres. Good history of operation. \$750,000.
380 Head with good hay ground, pasture, arena and nice home. \$500,000.
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1,540 Deeded acres, mt, combination dryland wheat farm and cattle ranch. Excellent home plus numerous good outbuildings. 8 miles north of Weiser. Would make excellent low cost winter cattle ranch. Excellent, assumable contract. Owner will consider additional contract. \$838,500.
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240 PRODUCTIVE deeded acres, BLM for 189 pair for 5 1/2 months. 17% interest in full farm. No trucking, good family operation. Near town. \$390,000 with terms. Cattle and machinery available.
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400 ACRES dryland farming plus 250 yearlings. Scenic ranch. 3 creeks, 955 acres deeded plus 240 acres forest service lease. All fenced. Good fishing and hunting. Near Mead, Idaho. Only \$375,000.
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2,800 Mother cows on year around base. More than 21,000 deeded acres, 1,475 acres alfalfa, 1,200 acres meadow ground, irrigated from stream as well as 7, high producing wells, 48,000 acres railroad lease, 6 sets of headquarters. Excellent improvements, modern homes in picturesque setting. Outstanding horse training facilities, large show barn and working arena. Minimal winter feeding. Lots of early spring feed. High mountain summer range. Winter ranges adjacent to main ranches. Potential unlimited for ranch and range improvements. \$5,450,000.
\$3,000,000 buys a well improved ranch presently running 1,500 mother cows. Plenty of feed to winter the cows and background the calves. 14,888 deeded acres, 825 acres in crop and hay production. Good line of equipment included. A nice operation in good cattle country.
700 Cows are easily run on this adequately improved ranch. 350 acres of alfalfa provide adequate winter feed for cow herd and calves in the feedlot. 1,400 acres plus 4,037 BLM. AUM's make this ranch worth the \$1,200,000 asking price.
Look no further for a 600 head outfit. Priced to sell at \$1,100,000. 5,100 acres of deeded ground, 425 acres in alfalfa. New home, shop and barn add to the value. Free creek water plus supplemental wells. Lots of potential on this ranch.
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308 Acres, new home, shop and granaries
\$450,000
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640 Acres, row crop farm, watered with a pivot and windmills
\$1,700,000
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1,700 Pair year around, excellent climate, 2,800 acres deeded, 1,900 irrigated, gravelly aprinklers, free water, nice excess hay, private permits. 5 bedroom, newer home, good terms. \$3,400,000.
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5,128.6 ACRES DEEDED: Plus 1,083 AUM's of BLM privileges. Carrying capacity by owner, 850 cow pairs, 1,200 yearlings and 1,000 sheep. Only 90 AU's depend on BLM. Good improvements. Plenty of water. \$850,000 plus depreciable. Cattle and machinery available. 14 miles of live stream. Only 40 miles from Sun Valley. Price \$2,800,000.
250 COW RANCH
240 PRODUCTIVE deeded acres, BLM for 189 pair for 5 1/2 months. 17% interest in full farm. No trucking, good family operation. Near town. \$390,000 with terms. Cattle and machinery available.
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1,330 acres: One of Most Productive in region. Grow any crops. Some choice, hillside land for grapes. Many miles of corn and alfalfa, main lines, solid soil, plus one, 9 lower, Zimmatic pivot. 6 wells, plus many reall pumps for cheap operation. Thousands of dollars of tax credits and depreciations. All for \$2,000 per acre. Send for free detail booklet. Terms if qualified buyer. Have other farms. Ask for Dick: 208/585-3816, evenings. Canyon Realty, Karcher, Matt, Marzanne, Nampa, ID 83851. 208/487-7497.

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5,700 Acres deeded, BLM permits, forest permits, 1,980 acres of state lease, lots of water and grass, in easy, winter country that has never droughted out.
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The best of elk and deer hunting and fishing in Wyoming. Priced right at just over \$2,000 per A.U.
TEN SLEEP, WYOMING COW RANCH
Beautiful, foothill location, new, 1,400 sq. ft. ranch style home, garage, also trailer house. Adequate corral and out buildings.
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WAGONHAMMER RANCH
The best watered ranch in north-west Wyoming. In Campbell and Crook Counties. 27,520 acres, 18,450 deeded. Presently carrying over 600 animal units, will conservatively carry 1,000 animal units. 100 acres alfalfa. Great landing strip with small hangar. An historic working ranch. 2 man operation. Big, modern, main house plus foreman's house, barns, corral, etc. This is a real one. 1/2 mineral rights. \$2.8 million.
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578 Acre cow ranch in Blackfoot Valley just 21 miles from Moscow, Montana. 432 acres irrigated, 342 acres irrigated. Highway frontage. 2 homes, creeks, beautiful setting. Same owners since 1941. \$750,000.
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PLAINS FARM AND RANCHES 13
800 ACRES: Cow/calf operation. 320 in cultivation (bottom land). Fenced/crossfenced. Burns and new, grain bins. \$400 per acre 405/568-3292.
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800 Acres. Wild game, stocked ponds, pecan trees, rolling hills, gorgeous home site. \$800 per acre. 405/882-2610.

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WANTED TO LEASE: California ranch to carry 100 to 250 cows. Experienced cowman. 213/756-2810.
YEAR AROUND RANCH, northern California preferred. To run 150 head, some hay land OK. Would like either a long lease or a lease option. Call: 707/82-4878.
WANTED: Winter pasture for 100 to 1,500 weanling calves. Contact: Reservoir Land Co., 350 Sennetts St., San Francisco, CA 94104. 415/958-8100.

34-YEAR-OLD, cattle and grain farmer, married, 2 children, with a lifetime experience wishes to rent or buy on contract a cow/calf ranch in western states. Our farm has been sold. Write Ad Dept. 614 c/o WJL.
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TRADE 40 ACRES in Ferry County, Washington, as down payment on stocked, equipped ranch. 503/787-3802.
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To buy a working interest in a ranch operation with potential to expand operation. 10 years experience with own leased ranch. 30-years-old.
Richard Hubbell
Box 1197
St. Johns, AZ 85936
PHONE: 602/337-2481

WANTED TO LEASE: Ranch to carry 300 or more cows. Experienced cowman. Write Ad Dept. 611 c/o WJL.
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Less than \$155 per acre buys this 4,382 acres South Dakota ranch producer with extra strong grass, water, protection and feed production! 800 tillable acres, balance native pasture 2 creeks, river, dams, spring, well. Good, 2 bedroom and bath home 48'x64'. Morton building Quonset building, arena, 2 sets of corrals, shed. This one has it all! \$681,981. \$220,000 down, owner financing NEW. FREE 328-page FALL catalog! Describes over 2,900 top values in 48 states.
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REGISTERED Texas Longhorn, brood heifers, cows and bulls. Frasier, Chandler, AZ 85224. 602/638-4957.
DESERT RANCH: 888 head year around plus state in season. 1,000 cows. Near Tucson. 1,500,000. Mountain ranch. 2500. 741 N. Silverbell, Tucson, AZ 85743. Phone: 602/744-3208.

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1,120 Acres, irrigated farm land plus 3,440 acre ranch. Plenty of water, 3 houses, 7 grain barns, hay barn, 5 sets corrals, total of 17 wells. Near Wilcox, Arizona. Price: \$1,350,000.
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Your advertising towards larger sales—Advertise in WJ's Machinery Section.

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1,120 Acres, irrigated farm land plus 3,440 acre ranch. Plenty of water, 3 houses, 7 grain barns, hay barn, 5 sets corrals, total of 17 wells. Near Wilcox, Arizona. Price: \$1,350,000.
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Swine authority lists pluses of tethering, gestation stalls

Pork producers thinking of building a gestation unit should consider keeping sows in tethering or gestation stalls instead of managing sows in groups, says Carl Hirsinger, University of Wisconsin-Extension swine specialist. He also suggests producers think twice about building open sheds with lots as gestation units. "Nearly every Wisconsin producer I have talked to with such units says they are not suitable during cold weather," Hirsinger adds. Gestation stalls or tether stalls appear to reduce feed consumption and labor while increasing sow comfort, Hirsinger says. The lack of exercise for bred sows apparently doesn't reduce their ability to produce litters or affect their mothering ability. "In all likelihood, such stalls reduce stress during the critical period between fertilization of ova and implantation in the uterus," Hirsinger says.



SEMINAR—Speakers and sponsors for ABBA's Visual Evaluation & Selection Seminar paused for a moment during the full schedule for a group shot. Pictured are: J.D. Sartwell (left front), Houston, Texas; Dr. Zerk Carpenter, Texas A&M University; ABBA Vice President Wendell Schrock; Dr. John Massey (left back), University of Missouri; Dr. John Beverly, Texas Agricultural Extension Service; Dr. Dennis Stiffler, Texas Agricultural Extension Service; and (top) Sloan Williams, Hungerford, Texas.

SOUTHEASTERN FARM AND RANCHES 13
CENTRAL ARKANSAS stock ranch. 200 acres, 1/2 cleared, rest in suitable timber. \$500 an acre. 501/284-3372.
RANCHES OR PASTURE WANTED 15
WANTED TO LEASE: California ranch to carry 100 to 250 cows. Experienced cowman. 213/756-2810.
YEAR AROUND RANCH, northern California preferred. To run 150 head, some hay land OK. Would like either a long lease or a lease option. Call: 70